



True Foods Pty Ltd

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Date: 11th August 2016

Subject: Letter of recommendation for Castle Chemicals in affiliation with Sandhurst Cleaning Supplies

To whom it may concern,

Twelve months ago, after an intensive tender process, we selected Castle Chemicals and Sandhurst Cleaning Supplies as our sole supplier of all our cleaning and sanitation chemicals.

Our tender focused on the following criteria: Service, Quality, Value for Money, Innovation and Environment. In all aspects Castle's response led the rest of the field. However, as always, the proof is in what is then delivered. After the 12 month review, it was clear that not only had Castle delivered what they had promised through the tender process but went well beyond.

What has really stood out to me with this relationship has been how well the staff at Castle relates to the staff that use this chemical day in day out. Their training and education of the staff has led to less chemical being used in a more effective manner.

I would recommend Castle to any business that is reviewing their chemical requirements and usage and is looking for a partner as opposed to a supplier.

A handwritten signature in blue ink, which appears to read "Adam Kulk", followed by the date "11/8/2016" written in the same ink.

Adam Kulk (MBA, BBus, BA)
Manufacturing and Supply Chain Manager